PRACTICE QUESTIONS

Microsoft

AB-330

Supply Chain Management AI Consultant Associate

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QUESTIONS	10
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EXAM	Microsoft AB-330, Supply Chain Management AI Consultant Associate

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10 practice questions for the Microsoft AB-330 exam, Supply Chain Management AI Consultant Associate, each followed by its answer and a short explanation. More free sets and the full practice exam: **aiexamcerts.com/microsoft/ab-330**. Spotted a mistake? Email support@aiexamcerts.com with the exam code AB-330 and the question number.

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1. A company agreed to buy at least $500,000 of any items from the packaging category with one vendor, without naming specific items. Which purchase agreement type fits?

A Product quantity commitment

B Product category value commitment

C Product value commitment

D Value commitment on the vendor group

Answer: B

A product category value commitment sets a monetary target across a procurement category rather than for a single item. A product quantity commitment would need a named product and quantity.

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2. A sales order created against a sales agreement line is known as a _____ order.

Answer: release

Release orders draw down the commitment on a sales agreement. They behave like other sales orders except that they point back to the agreement line.

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3. RFQ stands for request for _____.

Answer: quotation (also accepted: quote)

A request for quotation is sent to vendors to collect prices and terms. The replies are then compared and one can be accepted.

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4. A customer returns a defective product, and the business wants most of these returns to be credited and scrapped instead of restocked. What controls the action taken on each returned line?

A The return disposition code selected on the return order line

B The sales group assigned to the return order

C The location directive used for the return arrival

D The reservation hierarchy on the returned item

Answer: A

Disposition codes define what happens to returned goods, such as credit only, return to stock or scrap. Sales groups are used for commission and do not decide the physical handling.

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5. Demand replenishment work for a wave is created by the replenishment wave step of the wave template.

A True

B False

Answer: A (True)

The replenishment wave step creates work that refills pick locations for the demand in the wave. Without that step, demand replenishment does not run for the wave.

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6. A sales quotation can be created for a prospect that is not yet a customer.

A True

B False

Answer: A (True)

Quotations may be addressed to prospects, and the prospect is converted to a customer when the quotation is confirmed. This lets sales teams quote before the customer account exists.

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7. A purchase order line that already has a posted product receipt can simply be deleted if the invoice has not been entered.

A True

B False

Answer: B (False)

After a product receipt has been posted the line cannot be deleted, and the receipt would need to be canceled first. Deleting would otherwise leave the inventory transaction without its order.

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8. Sales staff cannot create release orders against a newly entered sales agreement, even though lines are complete. What is the most likely reason?

A The agreement lacks a commission group on its header

B The agreement status is On hold instead of Effective

C The delivery date control on the agreement is set to ATP

D The agreement has not been confirmed by a packing slip

Answer: B

Release orders can be created only from agreements whose status is Effective, and new agreements start on hold. Commission groups and delivery date control do not block release orders.

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9. Which two settings must be in place before an item can be processed by warehouse management? (Choose two.)

A Its storage dimension group has the option to use warehouse management processes selected

B The warehouse it is stored in is enabled for warehouse management processes

C Its tracking dimension group has serial numbers active in the sales process

D Its item model group uses the standard cost inventory model

E Its BOM has an approved version with a route attached

Answer: A, B

Both the item's storage dimension group and the warehouse must be enabled for warehouse management processes. Serial tracking, the inventory model and BOM data are independent of whether the warehouse is system directed.

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10. Which two conditions must be met before a bill of materials version can be used by production order explosion? (Choose two.)

A The BOM version is approved

B The BOM version is marked active

C A BOM calculation has been run for the version

D The BOM version is linked to a costing sheet

E The BOM version has a pending item price activated

Answer: A, B

A BOM version has to be approved and active (within its date and quantity range) to be picked up in explosion. Running a BOM calculation only produces cost data, and a costing sheet is not required for the BOM to be usable.